



MOYA The Waterman

Online Shopping & Delivery Solution



MOYA FOR YOUR BUSINESS

What is it about ?

MOYA is an Online Shopping and Delivery Application where customers can order products and connect to the nearest distributor in customer's surrounding area. The sole aim is to provide a simple hassle-free shopping experience. **MOYA** quenches your online shopping thirst at the tap of a button with its door delivery service to your residence, shops, offices and parties.

How it works

Shopping & Delivery has never been so easy ... !



Easy Installation

Free Download & Install officially and securely.



Order & Payment

Order and pick a day/time that is most convenient for you with flex payment options.

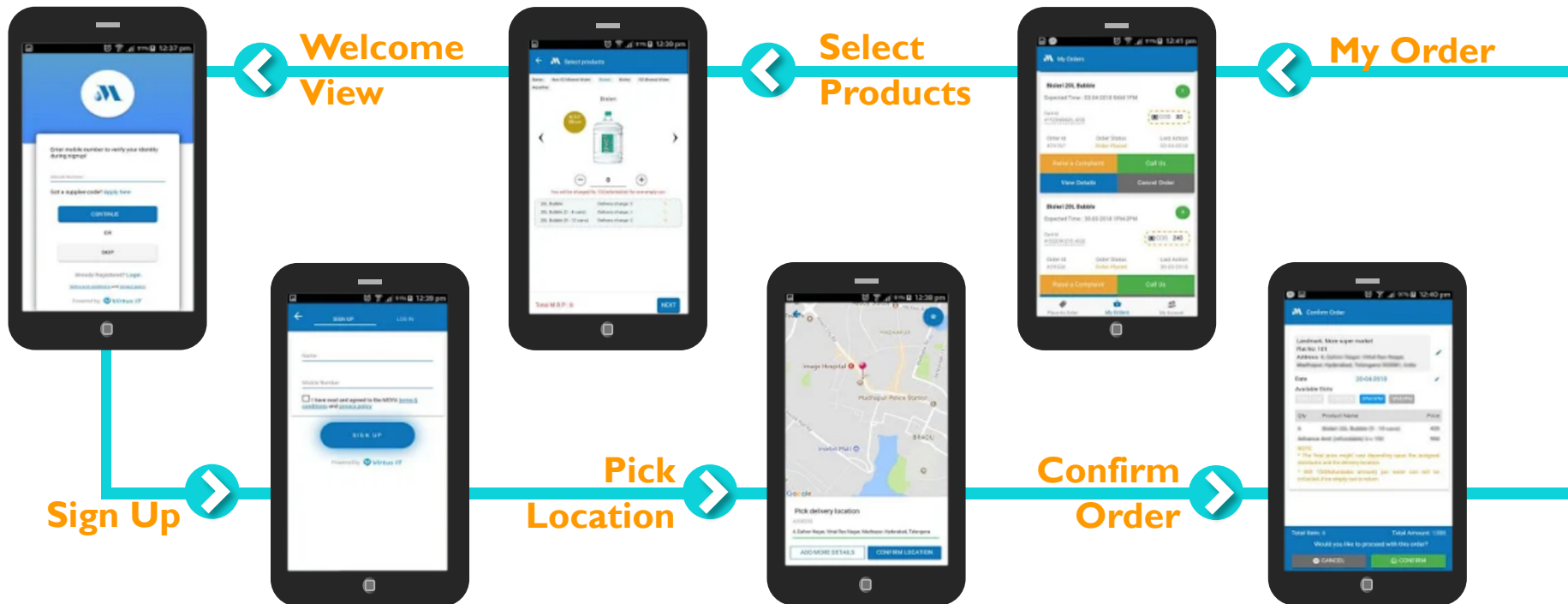


Delivery

Delivery features with Real-Time GPS Tracking for both customers and drivers.



Sample Screenshots



Our Market Focus



We are the
market leaders
in creating
solutions for the
water industry
distribution
business.



Tagline

Simplify and monetize
your business

Promise

Make life easier for the
distributors in the
Packaged Mineral
Water Industry

Personality

A simple, easy-to-use,
economical and
effective products that
will make your supply
chain-based losses nil.

Values

Dependable,
trustworthy, easy to
reach out to and
customer centric.
That's how we are.

Attributes

Technologically strong
with the ability to
understand your
challenges and create a
customized, effective
product for you.



Vision

To be an Industry
expert in providing
Innovative technology
for the benefit of
packaged Mineral
Water Industry

Your Challenges

The **MOYA** application was designed to solve the limitations of traditional shopping and delivery.

1

Customer Base

Unable to establish customer base.

2

Inventory

Management of all inventory on paper.

3

Manpower Management

Supplier deliveries missed, Delayed or Lost in transition.

4

Product Duping

Compromise quality of service and product, and lose credibility among customers.

5

Revenue

Worst of all: Loss of Revenue.

6

Conventional Method

Old school thought of managing business through phone calls.



Estimated Loss of Revenue

* distributor
perspective

> * Consider the loss of 20 liter bottles

	PER DAY	PER MONTH
No. of bottles sale	750	18,000
Average cost of each bottle (in Baht)	THB 20	THB 20
Revenue Incurred (in Baht)	THB 15,000	THB 3,600,000
Assumption of number of bottles revenue lost per day <i>** either because the revenue is not recovered or the bottle lost</i>	25 bottles	600 bottles
Net Revenue loss (in Baht)	THB 500	THB 12,000

*** Percentage of probable loss of revenue for a distributor (monthly basis) = 3.3%



Connect with Suppliers, Distributors and Customers on **One Platform!**



Manage All Your Orders.



Track all Deliveries - with Moya's Live Map



Know Your **Customer** and Distributor **Inventory**.



Get **Payment** reminders and Manage all Payments.



Get **SMS** notifications



Streamline your inventory management



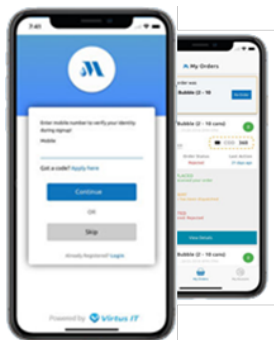
Get a **360-degree** view of your business. ALL at just a click of a button. **NO** files, **NO** paper



Get live statistics and reports to **analyze** your business.



Icing on the cake!! **Advertise** your products on WhatsApp through **Marketplace** feature.



MOYA

Mobile Application

MOYA is committed to achieving growth and providing customers with the safest, highest-quality, and most attractive products in the industry. We will achieve these goals by maintaining our high standard of integrity, by listening to and valuing our customers, and by dedicating ourselves to the principles of service and responsibility.



Customise App with Your Business - add Your Logo, make it yours and share it to suppliers.



Follow all Orders from start to finish



Control Your business from **Anywhere, Any** time



Grow Your Business



Run Your operations **smoothly** and Earn More **Profits!**



Back-end

Sample Screenshots & Dashboards

Order View & Map View of Orders

ORDERS

ORDERED

FORWARDED

MISCELLANEOUS

DELIVERED

UNKNOWN

TODAYS FOLLOWUP

Id : #48418					Follow Up : 🔗		🔗		Customer : [Redacted]	
Category	Product Name		Product Type		Date Placed					
Kinley	20L		(1 - 3 Cans)		20-07-2019 10:35 AM					
Quantity			Empty Cans		Delivery Time					
2			0		20-07-2019 2PM-SPM					
Cost	Serv Chgs	Exp Chgs		Emp Cans Amt		Mobile				
90	40	0		0		[Redacted]				
Total Amt	Payment Type				View More		Address			
Rs.220	Cash						[Redacted] Hyderabad Road, Near Shivajinagar T...			

Id : #45134					Follow Up : 🔗		🔗		Customer : [Redacted]	
Category	Product Name		Product Type		Date Placed					
Kinley	20L		(1 - 3 Cans)		29-05-2019 02:31 AM					
Quantity			Empty Cans		Delivery Time					
2			0		29-05-2019 8AM-11AM					
Cost	Serv Chgs	Exp Chgs		Emp Cans Amt		Mobile				
90	40	0		0		[Redacted]				
Total Amt	Payment Type				View More		Address			
Rs.330	Cash						[Redacted] 201st Street, Near Shivajinagar T...			

Id : #48415				
Follow Up : 🔗				
Customer : Seth				
Category	Product Name	Product Type	Date Placed	Supplier Code
H-Rich Alkal...	20L	(1 - 2 Cans)	20-07-2019 09:38 AM	9708
ORDER DETAILS				
<div>Order Details</div> <div>Id: #48415</div> <div>Status: Order Created</div> <div>Delivery Date: 20-07-2019 11AM-2PM</div> <div>Modified Date: 20-07-2019 09:45 AM</div> <div>Customer Details</div> <div>Set</div> <div>Order Address</div> <div>08, Sri Ram Nagar Colony, Sri Balaji Nagar Colony, Manikonda, Hyderabad, Telangana 500089, India</div> <div>08, Sri Ram Nagar Colony, Sri Balaji Nagar Colony, Manikonda, Hyderabad, Telangana 500089, India</div> <div>Advance Amt</div> <div>Rs. 0</div> <div>Due Amount</div> <div>Rs. -200</div> <div>Payment Type</div> <div>Cash</div> <div>Total</div> <div>Rs.150</div> <div>#of Cans with Customer</div> <div>Product Name</div> <div>Category</div> <div>Empty Cans</div> <div>There are no available cans for this customer</div>				
<div>Order Created</div> <div>Set</div> <div>20-07-2019</div> <div>Order Forwarded</div> <div>Order Completed</div> <div>CUSTOMER QUICK NOTIFICATION</div>				

ORDERS

ORDERED

FORWARDED

MISCELLANEOUS

DELIVERED

UNKNOWN

TODAYS FOLLOWUP

GRID

Global Search

Order Id

Enter Order Id

🔍

🔄

🔄

MAP

Messages

Sridhar Bomma

Order Created

19-07-2019 06:56 PM

Moya The Water Man

Order Received: Thank you for placing an order with Moya-The Waterman App. We will process your request shortly.

19-07-2019 06:56 PM

Moya Customer Care Anitha Mamidichitti

Order In-process: Your order is still in process. We are yet to receive a confirmation from the supplier near your delivery location. You might receive a call from our customer care centre from mobile: 9863636314/15 very soon.

20-07-2019 04:58 AM

Moya Customer Care Anitha Mamidichitti

Order In-process: Your order is still in process. We are yet to receive a confirmation from the supplier near your delivery location. You might receive a call from our customer care centre from mobile: 9863636314/15 very soon.

20-07-2019 05:07 AM

Select : ☒ Customer ☐ Distributor

Type your message here

Characters Remaining : 500

Customer View & Rewards Points & Payment View

EDIT POINTS

20
POINTS

Details

Date	Order id	Points	Rewarded for
20-07-2019 02:37 PM	#	20	Signup

CANCEL

SET PAYMENT CYCLE

Customer Name

Payment Cycle

Time Slot

Weekdays

7AM-8AM

Weekly :

☐ Monday ☐ Tuesday ☐ Wednesday ☐ Thursday ☐ Friday ☐ Saturday ☐ Sunday

CREATE CANCEL

Created By: Moya The Water Man Created Date: 19-07-2019 09:14 PM Distributor: Moya The Water Man's Customer Reference Code: -	Mode: 0 Dep Amt: 0 Due Amt: 0 Type: 0	20 Points VIEW MORE
Customer: [REDACTED] Mobile: [REDACTED] Address: Manickam Residency Flat#... Referral Code: -	Created By: Moya The Water Man Created Date: 19-07-2019 06:41 PM Distributor: Moya The Water Man's Customer Reference Code: -	Mode: 0 Dep Amt: 0 Due Amt: 0 Type: 0
Customer: [REDACTED] Mobile: [REDACTED] Address: [REDACTED] Referral Code: VIT-80	Created By: Moya The Water Man Created Date: 19-07-2019 05:54 PM Distributor: Moya The Water Man's Customer Reference Code: -	Mode: 0 Dep Amt: 0 Due Amt: 0 Type: 0
Customer: [REDACTED] Mobile: [REDACTED] Address: [REDACTED] Referral Code: -	Created By: Moya The Water Man Created Date: 19-07-2019 05:54 PM Distributor: Moya The Water Man's Customer Reference Code: -	Mode: 0 Dep Amt: 0 Due Amt: 0 Type: 0

Distributor View & Service Area Coverage

Distributors (839)

Filter By



ACTIVE

IN-ACTIVE

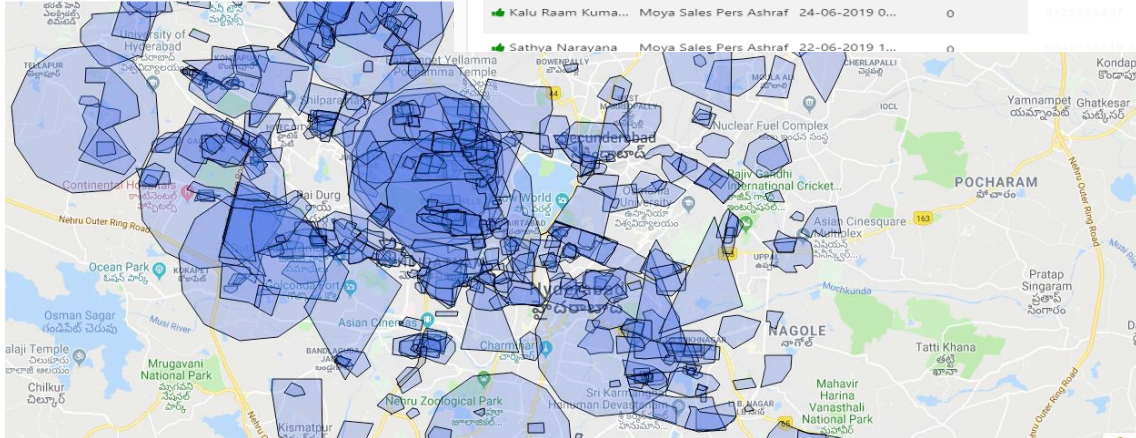
BY STOCK



Name	Created By	Created Date	Cust Count	Mobile	Refer Code	Address	Company	Assoc. To	Views
📍 Raghava Mineral	Mohammed Junaid	13-07-2019 0...	1		VITrm74	DLF APHS	Aqua Cure	Moya Sales Person Manish	View More
📍 Mahesh Gayatri ...	Moya Sales Person Ma...	11-07-2019 1...	0		VITMG22	Tulsi Nagar	Ubath Water Supply	-	View More
📍 Rajesh Kphb 9 Ph...	Moya Sales Person Ma...	10-07-2019 0...	0		VITRk12	Kphb 9 Phase Rudrapp	The Chaitanya Enterprises	-	View More
📍 Syed Rahman	Moya Sales Person Sa...	05-07-2019 0...	0		VITSr02	7 Tomba Road Tasha Colony	S T Aqua Mineral Water Supply 7 Tomba Road	-	View More
📍 Raju Narsingi	Moya Sales Person Sa...	02-07-2019 0...	0		VITRn43	Narsingi Sai Baba Temple	Sri Lakshmi Mineral Water Supply	-	View More
📍 Hemanth Agarwal	Mohammed Junaid	27-06-2019 0...	0		VITha13	Pillar Number 135	SR Krishna Nimboli Colony Attapara	-	View More
📍 Naveen Shilpa Pa...	Moya Sales Person Ma...	27-06-2019 1...	0		VITNs10	Shilpa Park, Kondapur	Vasitha Enterprises	-	View More
📍 K Venkat Raju	Moya Sales Pers Ashraf	26-06-2019 1...	0	9801111567	VITkr82	North NCL Kempally	Ganga Enterprises	-	View More
📍 Kalu Raam Kuma...	Moya Sales Pers Ashraf	24-06-2019 0...	0	9123025407	VITkk15	Nagarami Nagar Mallapur	Shivashakti Water Solution	-	View More
📍 Sathya Narayana	Moya Sales Pers Ashraf	22-06-2019 1...	0		VITn42	Near Lavandha Garden K...	Lanka Mineral Water	-	View More



Moya Coverage



Product Details & Inventory



Products

ACTIVE PRODUCTS

IN-ACTIVE PRODUCTS

Product Name: 20 Lt Bubble | Category: KingFisher

Add Stock

Type	Priority	Min Qty	Cost	Serv Chg	Exp Del	Stock	Ret Cans	Is Authorized	Status
1 can	1	1	75	0	0	0	0	No	Available

Product Name: 20L | Category: Kinley

Add Stock

Type	Priority	Min Qty	Cost	Serv Chg	Exp Del	Stock	Ret Cans	Is Authorized	Status
1 (1 - 3 Cans)	1	1	90	20	10	0	0	No	Available
4 (4 - 5 Cans)	2	4	90	15	10	0	0	Yes	Available
6 (6 or many cans)	3	6	90	10	10				
1 can	7	1	100	20	10				
3 (3 - 5 cans)	8	3	100	10	10				
6 (6 - 10 cans)	9	6	100	5	10				

ADD PRODUCTS

DISTRIBUTORS NAME: RAGHAVA MINERAL

Select Category

Priority *

Brand Name *

Product Name *

Product Type *

Cost *

Min Qty *

Service Charge *

Express delivery *

☒ Is Cans Returnable

☐ Is Authorized

SUBMIT

CANCEL

ORDER LIST

Dist Name: B.Anand Sri Balaji Waters

Order Id	Product	Qty	Cost	Amount	Status	Mode	Customer	Cust Mobile
#27774	Nature Aqua	2	30		Ordered	Cash	Pavan	9945727027
#27715	Nature Aqua	2	30		Ordered	Cash	Bibi	990121079
#22472	Nature Aqua	2	30		Cancelled	Cash	Changam	9940015550

[Click for more data](#)

CANCEL

SMS & Push Notification Center

Notification

Sent By: Mohammed Junaid
 Sms Name: Mobile Count: 1
 Customer Name: User Type: Customer
 Status: Sent Sms Type: Sms
 Body: https://play.google

Sent By: Mohammed Junaid
 Sms Name: Mobile Count: 1
 Customer Name: User Type: Customer
 Status: Sent Sms Type: Sms
 Body: Dear BRICK WOOL amount. (June & online please spe

Templates


Name	Auth
Request For On Time Delivery In Telgu	Cust
Reminder SMS For Approaching Deliveries	Distri
Request For On Time Delivery	Distri
New Order	Distri
Remainder SMS For Pending Orders	Distributor
Remainder SMS For Pending Orders	Distributor
Can't Deliver - Out Of Hyderabad	Customer
Door Locked	Customer
Distributor Said Delivered, But Delivery Not Happened	Customer
SMS To Ask Customer To Check The Update	Customer

Stock Notifications

ALL PENDING CONFIRMED GRID MAP Filter By Created By Created by name From Date To Date

Req No.: #341 Raised To: Naveen Shilpa Park Category: H-Rich Alkaline Water Raised By: Moya Sales Person Ma...	Created Date: 13-07-2019 03:44 PM Updated Date: Pending Confirmed Date: Pending Expected Delivery: 13-07-2019 05:30 AM	Stock: 40 Emp Cans: 40	View More
Req No.: #340 Raised To: OSS Vinayaka Mi... Category: H-Rich Alkaline Water Raised By: Moya Sales Person Ma...	Created Date: 13-07-2019 03:43 PM Updated Date: Pending Confirmed Date: Pending Expected Delivery: 13-07-2019 05:30 AM	Stock: 20 Emp Cans: 20	View More
Req No.: #339 Raised To: Praveen Manasa ... Category: H-Rich Alkaline Water Raised By: Moya Sales Person Ma...	Created Date: 13-07-2019 03:43 PM Updated Date: Pending Confirmed Date: Pending Expected Delivery: 13-07-2019 05:30 AM	Stock: 50 Emp Cans: 50	View More
Req No.: #338	Created Date: 12-07-2019 07:39 PM		

Reward Points & Redeem



Logout


Inbox

From Date
To Date
FILTER
CLEAR

CUSTOMER
ALL


Order id	Type	Senders Name	Created Date	Message
48393	Message		19-07-2019 09:10 PM	Please try to deliver by 8-8:30 am
47902	Message	Rahul Datta	19-07-2019 08:04 PM	I have ordered this by mistake
48350	Message	M Pradham	19-07-2019 07:40 PM	The order status is showing delivered/completed. This is not true.
48341	Message	Niraj Pandey	19-07-2019 07:38 PM	I have got this order done by others
48370	Compliant	Jayvadi		
48387	Message	Ragnika		
48387	Message	Ragnika		
48386	Message	Sourav		
48386	Message	Sourav		
48386	Message	Sourav		


Logout


Promo code

PROMO CODE
REDEEM SETTINGS
REDEEM DETAILS

Type	Promo Code	Description	Value	Start date	End date	Offer Type
Type1	Litgen18	Little Genius Kids Festival	10	15-09-2018 0...	31-12-2018 1...	Value

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Payments & Scheduled Orders

Logout

Payments

Cash on Delivery

Credit

Advance Amount

PayTM

Online

11-07-2019 12:44 PM
#47897

Dealer/Super-Supplier have confirm Payment
 Customer: BRC Reddy have paid the amount of INR 210 to Dealer/Supplier: Moya The Water Man

29-06-2019 11:37 AM
#47480

Dealer/Super-Supplier have confirm Payment
 Customer: - have paid the amount of INR 210 to Dealer/Supplier: Moya The Water Man

17-06-2019 12:20 PM
#45292

Dealer/Super-Supplier have confirm Payment
 Customer: Pritam have paid the amount of INR 210 to Dealer/Supplier: Moya The Water Man

13-06-2019 12:15 PM
#46516

Dealer/Super-Supplier have confirm Payment
 Customer: Mohammed Junaid have paid the amount of INR 210 to Dealer/Supplier: Moya The Water Man

31-05-2019 09:14 AM
#46516

Dealer/Super-Supplier have confirm Payment
 Customer: Mohammed Junaid have paid the amount of INR 210 to Dealer/Supplier: Moya The Water Man

Logout

Scheduled Orders

Customer	Distributor	Product	Slot	Qty	Schedule For	Created By	Created Date	Action
Manish FLT 60...	Raghava Mine...	20L (1 - 3 Can...	7AM-8AM	2	Sunday,Tuesday,Thursday,Satu...	Raghava Mine...	16-07-2019 03:13 PM	
Sreenath(8106...	Moya The Wa...	20L (1 - 3 Can...	4PM-7PM	1	Sunday,Tuesday,Thursday	Sreenath	15-07-2019 07:41 PM	
463019761361	Moya The Wa...	20L (1 - 3 Can...	8AM-11AM	4	Wednesday		10-07-2019 06:14 PM	
Pradeep Putta...	Moya The Wa...	20L (more tha...	5PM-8PM	11	Wednesday,Saturday	Pradeep Putta...	07-07-2019 02:44 AM	
Puneet Jan(29...	Moya The Wa...	20L (1 - 3 Can...	8AM-11AM	2	1,6,11,16,21,26	Puneet Jan	01-07-2019 09:32 AM	
Dheeraj Shup...	Moya The Wa...	20L (2 - 10 ca...	8AM-11AM	2	Friday	Dheeraj Shup...	28-06-2019 04:04 PM	
Hari Krishna(9...	Moya The Wa...	20L 1 can Aqu...	4PM-7PM	1	Wednesday,Saturday	Hari Krishna	22-06-2019 07:39 PM	
Mudrapta(900...	Moya The Wa...	20L (1 - 2 cans...	8AM-11AM	2	Sunday	Mudrapta	15-06-2019 07:09 PM	
Nagubandi Ra...	Moya The Wa...	20L (2 - 10 ca...	8AM-11AM	2	1,3,5,7,10,12,14,16,18,20,22,24...	Nagubandi Ra...	04-06-2019 12:13 PM	
Sunayana(733...	Moya The Wa...	20L (1 - 3 Can...	11AM-2PM	2	2	Sunayana	01-05-2019 11:18 AM	

Sample Criteria of Reports

- Newly downloaded customers
- Customers not ordered in last few days.
- Pending orders
- Rejected orders
- Customers that are not registered.
- Order Reports – these are based on customer, supplier or the distributors.
- Distributor orders and raise invoice.
- Stock reports for the distributor.

The screenshot shows a web application interface for generating reports. At the top, there is a navigation bar with a 'Report' icon and a list of report categories: 'Newly Downloaded Customers', 'Customers not Ordered in Last 10 Days', 'Pending Orders', 'Rejected Orders', 'Customers not Registered', 'Order Reports' (which is highlighted with a blue arrow), 'Distributors Orders', and 'Stock Reports'. Below this, the 'Order Report' section is displayed. It includes a 'Filter By' dropdown menu, 'From Date' and 'To Date' input fields with calendar icons, and five action buttons: 'DOWNLOAD', 'PRINT', 'RAISE AN INVOICE', 'INVOICE HISTORY', and 'VIEW'. The footer of the application contains the copyright notice 'Copyright © 2017 developed by Virtus-IT India Pvt Ltd. All rights reserved.' and the text 'Powered by Virtus IT' with the company logo.

Report

Newly Downloaded Customers Customers not Ordered in Last 10 Days Pending Orders Rejected Orders Customers not Registered Order Reports Distributors Orders Stock Reports

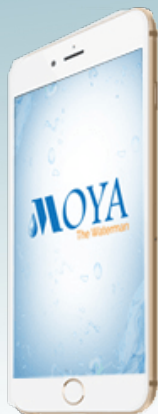
Order Report

Filter By

From Date To Date

DOWNLOAD PRINT RAISE AN INVOICE INVOICE HISTORY VIEW

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Virtus IT – India Office

Mohammed Idrees
m: +91 984 942 6128
m: maidrees@virtus-it.com

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Virtus IT – UK Office

Stephen Wells
m: +44 208 144 2204
e: stephen.wells@virtus-it.com